

GREENWOOD KING

ANNUAL REPORT 2022



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HOUSTON MARKET REPORT

NUMBER OF SALES:TOTAL	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	85	123	-31%
ROYDEN OAKS, OAK ESTATES	19	19	0%
AFTON OAKS	37	44	-16%
MONTROSE (SINGLE FAMILY)	324	370	-13%
MONTROSE (TOWNHOUSES)	255	317	-20%
WEST UNIVERSITY	238	330	-28%
BOULEVARD OAKS	39	69	-43%
SOUTHAMPTON	17	29	-41%
SOUTHGATE AREA	27	30	-10%
BRAES HEIGHTS, AYRSHIRE	67	97	-32%
BRAESWOOD	15	7	+114%
BELLAIRE	245	334	-27%
WESTBURY	263	314	-16%
WILLOW MEADOWS, WILLOW BEND	159	198	-20%
TANGLEWOOD	64	74	-14%
BRIARGROVE	68	74	-8%
BRIARMEADOW	41	40	+3%
BRIARGROVE PARK	82	116	-29%
MEMORIAL CLOSE-IN	42	46	-9%
MEMORIAL VILLAGES	184	216	-15%
SPRING VALLEY, HILSHIRE	85	109	-22%
MEMORIAL	456	542	-16%
WILCHESTER	44	45	-2%
HEIGHTS	1,261	1,637	-23%
COTTAGE GROVE	203	289	-30%
GARDEN OAKS	80	120	-33%
OAK FOREST	638	753	-16%
SHEPHERD PARK PLAZA	122	203	-40%
TIMBERGROVE, LAZYBROOK	271	318	-15%
SHADY ACRES	341	460	-26%
TOTAL	5,772	7,323	-21%

HOUSTON MARKET REPORT

AVERAGE SALES PRICE:TOTAL SALES	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	\$3,636,000	\$3,203,000	+14%
ROYDEN OAKS, OAK ESTATES	1,751,000	2,311,000	-24%
AFTON OAKS	1,381,000	1,506,000	-8%
MONTROSE (SINGLE FAMILY)	844,000	786,000	+7%
MONTROSE (TOWNHOUSES)	447,000	429,000	+4%
WEST UNIVERSITY	1,703,000	1,506,000	+13%
BOULEVARD OAKS	1,265,000	1,314,000	-4%
SOUTHAMPTON	1,798,000	1,653,000	+9%
SOUTHGATE AREA	1,053,000	1,072,000	-2%
BRAES HEIGHTS, AYRSHIRE	1,090,000	1,074,000	+1%
BRAESWOOD	1,247,000	1,233,000	+1%
BELLAIRE	1,046,000	976,000	+7%
WESTBURY	343,000	317,000	+8%
WILLOW MEADOWS, WILLOW BEND	383,000	366,000	+5%
TANGLEWOOD	2,385,000	2,139,000	+12%
BRIARGROVE	1,204,000	1,091,000	+10%
BRIARMEADOW	571,000	542,000	+5%
BRIARGROVE PARK	674,000	623,000	+8%
MEMORIAL CLOSE-IN	2,896,000	2,288,000	+27%
MEMORIAL VILLAGES	2,574,000	2,225,000	+16%
SPRING VALLEY, HILSHIRE	1,160,000	1,033,000	+12%
MEMORIAL	982,000	914,000	+7%
WILCHESTER	1,041,000	936,000	+11%
HEIGHTS	717,000	653,000	+10%
COTTAGE GROVE	492,000	437,000	+13%
GARDEN OAKS	760,000	693,000	+10%
OAK FOREST	549,000	518,000	+6%
SHEPHERD PARK PLAZA	511,000	417,000	+23%
TIMBERGROVE, LAZYBROOK	657,000	566,000	+16%
SHADY ACRES	504,000	467,000	+8%
TOTAL MARKET	\$887,000	\$811,000	+9%

HOUSTON MARKET REPORT

AVERAGE DAYS ON MARKET	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	56	71	-21%
ROYDEN OAKS, OAK ESTATES	29	33	-12%
AFTON OAKS	57	64	-11%
MONTROSE (SINGLE FAMILY)	41	59	-31%
MONTROSE (TOWNHOUSES)	39	44	-11%
WEST UNIVERSITY	28	39	-28%
BOULEVARD OAKS	32	45	-29%
SOUTHAMPTON	12	31	-61%
SOUTHGATE AREA	32	34	-6%
BRAES HEIGHTS, AYRSHIRE	26	46	-43%
BRAESWOOD	61	96	-36%
BELLAIRE	40	49	-18%
WESTBURY	36	43	-16%
WILLOW MEADOWS, WILLOW BEND	30	38	-21%
TANGLEWOOD	55	71	-23%
BRIARGROVE	20	38	-47%
BRIARMEADOW	37	23	+61%
BRIARGROVE PARK	34	35	-3%
MEMORIAL CLOSE-IN	73	59	+24%
MEMORIAL VILLAGES	45	56	-20%
SPRING VALLEY, HILSHIRE	32	47	-32%
MEMORIAL	29	36	-19%
WILCHESTER	13	30	-57%
HEIGHTS	26	32	-19%
COTTAGE GROVE	20	32	-37%
GARDEN OAKS	27	40	-32%
OAK FOREST	29	32	-9%
SHEPHERD PARK PLAZA	22	41	-46%
TIMBERGROVE, LAZYBROOK	33	37	-11%
SHADY ACRES	23	32	-28%
AVERAGE	35	44	-20%

HOUSTON MARKET REPORT

NUMBER OF LISTINGS:TOTAL	12/31/22	12/31/21	CHANGE
RIVER OAKS	30	23	+30%
ROYDEN OAKS, OAK ESTATES	2	3	-33%
AFTON OAKS	9	8	+13%
MONTROSE (SINGLE FAMILY)	80	66	+21%
MONTROSE (TOWNHOUSES)	43	52	-17%
WEST UNIVERSITY	39	35	+11%
BOULEVARD OAKS	10	10	0%
SOUTHAMPTON	2	3	-33%
SOUTHGATE AREA	8	6	+33%
BRAES HEIGHTS, AYRSHIRE	13	11	+18%
BRAESWOOD	5	2	+150%
BELLAIRE	45	58	-22%
WESTBURY	56	62	-10%
WILLOW MEADOWS, WILLOW BEND	41	27	+52%
TANGLEWOOD	17	35	-51%
BRIARGROVE	10	5	+100%
BRIARMEADOW	10	8	+25%
BRIARGROVE PARK	14	19	-26%
MEMORIAL CLOSE-IN	9	20	-55%
MEMORIAL VILLAGES	50	61	-18%
SPRING VALLEY, HILSHIRE	18	14	+29%
MEMORIAL	64	65	-2%
WILCHESTER	0	4	NA
HEIGHTS	223	188	+19%
COTTAGE GROVE	21	20	+5%
GARDEN OAKS	19	15	+27%
OAK FOREST	138	139	-1%
SHEPHERD PARK PLAZA	49	20	+145%
TIMBERGROVE, LAZYBROOK	52	47	+11%
SHADY ACRES	48	49	-2%
TOTAL FOR 30 MARKETS	1,125	1,075	+5%

HOUSTON MARKET REPORT

SALES VOLUME: TOTAL	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	\$309,000,000	\$393,900,000	-22%
ROYDEN OAKS, OAK ESTATES	33,300,000	43,900,000	-24%
AFTON OAKS	51,100,000	66,300,000	-23%
MONTROSE (SINGLE FAMILY)	272,500,000	290,100,000	-6%
MONTROSE (TOWNHOUSES)	114,000,000	136,100,000	-16%
WEST UNIVERSITY	403,500,000	397,100,000	+2%
BOULEVARD OAKS	49,300,000	90,700,000	-46%
SOUTHAMPTON	30,600,000	47,900,000	-36%
SOUTHGATE AREA	28,400,000	32,200,000	-12%
BRAES HEIGHTS, AYRSHIRE	72,000,000	104,200,000	-31%
BRAESWOOD	18,700,000	8,600,000	+117%
BELLAIRE	256,300,000	325,800,000	-21%
WESTBURY	90,100,000	99,700,000	-10%
WILLOW MEADOWS, WILLOW BEND	60,400,000	72,500,000	-17%
TANGLEWOOD	152,600,000	158,300,000	-4%
BRIARGROVE	81,800,000	80,800,000	+1%
BRIARMEADOW	23,400,000	21,700,000	+8%
BRIARGROVE PARK	55,300,000	72,300,000	-24%
MEMORIAL CLOSE-IN	121,600,000	105,300,000	+15%
MEMORIAL VILLAGES	471,000,000	480,100,000	-2%
SPRING VALLEY, HILSHIRE	99,100,000	125,400,000	-21%
MEMORIAL	446,900,000	495,200,000	-10%
WILCHESTER	45,800,000	42,100,000	+9%
HEIGHTS	902,400,000	1,069,600,000	-16%
COTTAGE GROVE	99,900,000	126,300,000	-21%
GARDEN OAKS	60,800,000	83,200,000	-27%
OAK FOREST	348,900,000	390,200,000	-11%
SHEPHERD PARK PLAZA	62,300,000	84,600,000	-26%
TIMBERGROVE, LAZYBROOK	178,000,000	180,000,000	-1%
SHADY ACRES	171,700,000	214,900,000	-20%
TOTAL	\$5,110,700,000	\$5,939,000,000	-14%

HOUSTON MARKET REPORT

NUMBER OF SALES: REALES	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	77	106	-27%
ROYDEN OAKS, OAK ESTATES	17	18	-6%
AFTON OAKS	33	38	-13%
MONTROSE (SINGLE FAMILY)	246	287	-14%
MONTROSE (TOWNHOUSES)	255	317	-20%
WEST UNIVERSITY	214	294	-27%
BOULEVARD OAKS	39	60	-35%
SOUTHAMPTON	17	28	-39%
SOUTHGATE AREA	25	27	-7%
BRAES HEIGHTS, AYRSHIRE	63	79	-20%
BRAESWOOD	15	7	+114%
BELLAIRE	229	302	-24%
WESTBURY	263	314	-16%
WILLOW MEADOWS, WILLOW BEND	157	191	-18%
TANGLEWOOD	62	70	-11%
BRIARGROVE	66	71	-7%
BRIARMEADOW	41	40	+3%
BRIARGROVE PARK	81	116	-30%
MEMORIAL CLOSE-IN	40	45	-11%
MEMORIAL VILLAGES	171	201	-15%
SPRING VALLEY, HILSHIRE	80	98	-18%
MEMORIAL	432	505	-14%
WILCHESTER	43	44	-2%
HEIGHTS	1,117	1,431	-22%
COTTAGE GROVE	171	266	-36%
GARDEN OAKS	73	101	-28%
OAK FOREST	486	644	-25%
SHEPHERD PARK PLAZA	79	92	-14%
TIMBERGROVE, LAZYBROOK	211	248	-15%
SHADY ACRES	296	379	-22%
TOTAL	5,099	6,419	-21%

HOUSTON MARKET REPORT

AVERAGE SALES PRICE: REALES	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	\$3,492,000	\$2,962,000	+18%
ROYDEN OAKS, OAK ESTATES	1,664,000	2,252,000	-26%
AFTON OAKS	1,241,000	1,409,000	-12%
MONTROSE (SINGLE FAMILY)	831,000	748,000	+11%
MONTROSE (TOWNHOUSES)	447,000	429,000	+4%
WEST UNIVERSITY	1,631,000	1,424,000	+15%
BOULEVARD OAKS	1,265,000	1,273,000	-1%
SOUTHAMPTON	1,798,000	1,625,000	+11%
SOUTHGATE AREA	965,000	997,000	-3%
BRAES HEIGHTS, AYRSHIRE	1,051,000	990,000	+6%
BRAESWOOD	1,247,000	1,233,000	+1%
BELLAIRE	1,012,000	956,000	+6%
WESTBURY	343,000	317,000	+8%
WILLOW MEADOWS, WILLOW BEND	381,000	365,000	+4%
TANGLEWOOD	2,297,000	2,034,000	+13%
BRIARGROVE	1,184,000	1,061,000	+12%
BRIARMEADOW	571,000	542,000	+5%
BRIARGROVE PARK	666,000	623,000	+7%
MEMORIAL CLOSE-IN	2,717,000	2,252,000	+21%
MEMORIAL VILLAGES	2,483,000	2,041,000	+22%
SPRING VALLEY, HILSHIRE	1,135,000	1,082,000	+5%
MEMORIAL	946,000	859,000	+10%
WILCHESTER	1,023,000	924,000	+11%
HEIGHTS	708,000	648,000	+9%
COTTAGE GROVE	472,000	426,000	+11%
GARDEN OAKS	694,000	659,000	+5%
OAK FOREST	511,000	486,000	+5%
SHEPHERD PARK PLAZA	593,000	516,000	+15%
TIMBERGROVE, LAZYBROOK	627,000	557,000	+13%
SHADY ACRES	504,000	462,000	+9%
TOTAL MARKET	\$873,000	\$788,000	+11%

HOUSTON MARKET REPORT

SALES VOLUME: RESALES	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	\$268,900,000	\$314,000,000	-14%
ROYDEN OAKS, OAK ESTATES	28,300,000	40,500,000	-30%
AFTON OAKS	40,900,000	53,500,000	-24%
MONTROSE (SINGLE FAMILY)	204,500,000	214,700,000	-5%
MONTROSE (TOWNHOUSES)	114,000,000	136,100,000	-16%
WEST UNIVERSITY	349,000,000	418,500,000	-17%
BOULEVARD OAKS	49,300,000	76,400,000	-35%
SOUTHAMPTON	30,600,000	45,500,000	-33%
SOUTHGATE AREA	24,100,000	26,900,000	-10%
BRAES HEIGHTS, AYRSHIRE	66,200,000	78,200,000	-15%
BRAESWOOD	18,700,000	8,600,000	+ 117%
BELLAIRE	231,700,000	288,700,000	-20%
WESTBURY	90,100,000	99,700,000	-10%
WILLOW MEADOWS, WILLOW BEND	59,800,000	69,700,000	-14%
TANGLEWOOD	142,400,000	142,400,000	0%
BRIARGROVE	78,200,000	75,300,000	+4%
BRIARMEADOW	23,400,000	21,700,000	+8%
BRIARGROVE PARK	53,900,000	72,300,000	-25%
MEMORIAL CLOSE-IN	108,700,000	101,300,000	+7%
MEMORIAL VILLAGES	424,600,000	410,300,000	+3%
SPRING VALLEY, HILSHIRE	90,800,000	106,100,000	-14%
MEMORIAL	408,700,000	433,600,000	-6%
WILCHESTER	44,000,000	40,700,000	+8%
HEIGHTS	790,500,000	927,000,000	-15%
COTTAGE GROVE	80,700,000	113,400,000	-29%
GARDEN OAKS	50,600,000	66,500,000	-24%
OAK FOREST	248,400,000	313,000,000	-21%
SHEPHERD PARK PLAZA	46,800,000	47,500,000	-1%
TIMBERGROVE, LAZYBROOK	132,300,000	138,100,000	-4%
SHADY ACRES	149,200,000	175,200,000	-15%
TOTAL	\$4,449,300,000	\$5,055,400,000	-12%

HOUSTON MARKET REPORT

NUMBER OF SALES: NEW CONSTRUCTION	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	8	17	-53%
ROYDEN OAKS, OAK ESTATES	2	1	+100%
AFTON OAKS	4	6	-33%
MONTROSE (SINGLE FAMILY)	77	83	-7%
MONTROSE (TOWNHOUSES)	0	0	-
WEST UNIVERSITY	23	36	-36%
BOULEVARD OAKS	0	9	NA
SOUTHAMPTON	0	1	NA
SOUTHGATE AREA	2	3	-33%
BRAES HEIGHTS, AYRSHIRE	3	18	-83%
BRAESWOOD	0	0	-
BELLAIRE	16	32	-50%
WESTBURY	0	0	-
WILLOW MEADOWS, WILLOW BEND	1	7	-86%
TANGLEWOOD	2	4	-50%
BRIARGROVE	2	3	-33%
BRIARMEADOW	0	0	-
BRIARGROVE PARK	1	0	NA
MEMORIAL CLOSE-IN	2	1	+100%
MEMORIAL VILLAGES	12	15	-20%
SPRING VALLEY, HILSHIRE	5	11	-55%
MEMORIAL	23	37	-38%
WILCHESTER	1	1	-
HEIGHTS	141	206	-32%
COTTAGE GROVE	32	23	+39%
GARDEN OAKS	7	19	-63%
OAK FOREST	150	109	+38%
SHEPHERD PARK PLAZA	43	111	-61%
TIMBERGROVE, LAZYBROOK	60	70	-14%
SHADY ACRES	45	81	-44%
TOTAL	662	904	-27%

HOUSTON MARKET REPORT

AVG SALES PRICE NEW CONSTRUCTION	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	\$5,017,000	\$4,702,000	+7%
ROYDEN OAKS, OAK ESTATES	2,488,000	3,370,000	-26%
AFTON OAKS	2,541,000	2,123,000	+20%
MONTROSE (SINGLE FAMILY)	883,000	917,000	-4%
MONTROSE (TOWNHOUSES)	NA	NA	NA
WEST UNIVERSITY	2,370,000	2,182,000	+9%
BOULEVARD OAKS	NA	1,586,000	NA
SOUTHAMPTON	NA	2,450,000	NA
SOUTHGATE AREA	2,150,000	1,743,000	+23%
BRAES HEIGHTS, AYRSHIRE	1,921,000	1,444,000	+33%
BRAESWOOD	NA	NA	NA
BELLAIRE	1,541,000	1,160,000	+33%
WESTBURY	NA	NA	NA
WILLOW MEADOWS, WILLOW BEND	645,000	405,000	+59%
TANGLEWOOD	5,100,000	3,981,000	+28%
BRIARGROVE	1,845,000	1,810,000	+2%
BRIARMEADOW	NA	NA	NA
BRIARGROVE PARK	1,390,000	NA	NA
MEMORIAL CLOSE-IN	6,460,000	3,925,000	+65%
MEMORIAL VILLAGES	3,868,000	4,681,000	-17%
SPRING VALLEY, HILSHIRE	1,668,000	1,752,000	-5%
MEMORIAL	1,662,000	1,664,000	-
WILCHESTER	1,779,000	1,435,000	+24%
HEIGHTS	794,000	692,000	+15%
COTTAGE GROVE	598,000	561,000	+7%
GARDEN OAKS	1,453,000	879,000	+65%
OAK FOREST	670,000	708,000	-5%
SHEPHERD PARK PLAZA	361,000	335,000	+8%
TIMBERGROVE, LAZYBROOK	762,000	598,000	+27%
SHADY ACRES	501,000	490,000	+2%
TOTAL	\$999,000	\$978,000	+2%

HOUSTON MARKET REPORT

SALES VOLUME: NEW CONSTRUCTION	1/01/22 - 12/31/22	1/01/21 - 12/31/21	CHANGE
RIVER OAKS	\$40,100,000	\$79,900,000	-50%
ROYDEN OAKS, OAK ESTATES	5,000,000	3,400,000	+47%
AFTON OAKS	10,200,000	12,700,000	-20%
MONTROSE (SINGLE FAMILY)	68,000,000	76,100,000	-11%
MONTROSE (TOWNHOUSES)	0	0	-
WEST UNIVERSITY	54,500,000	78,600,000	-31%
BOULEVARD OAKS	0	14,300,000	NA
SOUTHAMPTON	0	2,500,000	NA
SOUTHGATE AREA	4,300,000	5,200,000	-17%
BRAES HEIGHTS, AYRSHIRE	5,800,000	26,000,000	-78%
BRAESWOOD	0	0	-
BELLAIRE	24,700,000	37,100,000	-33%
WESTBURY	0	0	-
WILLOW MEADOWS, WILLOW BEND	600,000	2,800,000	-79%
TANGLEWOOD	10,200,000	15,900,000	-36%
BRIARGROVE	3,700,000	5,400,000	-31%
BRIARMEADOW	0	0	-
BRIARGROVE PARK	1,400,000	0	NA
MEMORIAL CLOSE-IN	12,900,000	3,900,000	+231%
MEMORIAL VILLAGES	46,400,000	70,200,000	-34%
SPRING VALLEY, HILSHIRE	8,300,000	19,300,000	-57%
MEMORIAL	38,200,000	61,600,000	-38%
WILCHESTER	1,800,000	1,400,000	+29%
HEIGHTS	112,000,000	142,600,000	-21%
COTTAGE GROVE	19,100,000	12,900,000	+48%
GARDEN OAKS	10,200,000	16,700,000	-37%
OAK FOREST	100,500,000	77,100,000	+30%
SHEPHERD PARK PLAZA	15,500,000	37,200,000	-58%
TIMBERGROVE, LAZYBROOK	45,700,000	41,900,000	+9%
SHADY ACRES	22,500,000	39,700,000	-43%
TOTAL	\$661,600,000	\$884,400,000	-26%

HOUSTON MARKET REPORT

NEW CONSTRUCTION AS A PERCENT OF SALES VOLUME

	1/01/22 - 12/31/22	1/01/21 - 12/31/21
RIVER OAKS	13%	20%
ROYDEN OAKS, OAK ESTATES	15%	8%
AFTON OAKS	20%	19%
MONTROSE (SINGLE FAMILY)	25%	26%
MONTROSE (TOWNHOUSES)	0%	0%
WEST UNIVERSITY	14%	16%
BOULEVARD OAKS	0%	16%
SOUTHAMPTON	0%	5%
SOUTHGATE AREA	15%	16%
BRAES HEIGHTS, AYRSHIRE	8%	25%
BRAESWOOD	0%	0%
BELLAIRE	10%	11%
WESTBURY	0%	0%
WILLOW MEADOWS, WILLOW BEND	1%	4%
TANGLEWOOD	7%	10%
BRIARGROVE	5%	7%
BRIARMEADOW	0%	0%
BRIARGROVE PARK	3%	0%
MEMORIAL CLOSE-IN	11%	4%
MEMORIAL VILLAGES	10%	15%
SPRING VALLEY, HILSHIRE	8%	15%
MEMORIAL	9%	12%
WILCHESTER	4%	3%
HEIGHTS	12%	13%
COTTAGE GROVE	19%	10%
GARDEN OAKS	17%	20%
OAK FOREST	29%	20%
SHEPHERD PARK PLAZA	25%	44%
TIMBERGROVE, LAZYBROOK	26%	23%
SHADY ACRES	13%	18%
ALL MARKETS	10%	15%

HOUSTON MARKET REPORT

NUMBER OF LISTINGS: NEW CONSTRUCTION

NEW CONSTRUCTION AS A PERCENT OF TOTAL LISTINGS

	NUMBER	12/31/22
RIVER OAKS	6	20%
ROYDEN OAKS, OAK ESTATES	1	50%
AFTON OAKS	3	33%
MONTROSE (SINGLE FAMILY)	24	30%
MONTROSE (TOWNHOUSES)	0	0%
WEST UNIVERSITY	13	33%
BOULEVARD OAKS	2	20%
SOUTHAMPTON	1	50%
SOUTHGATE AREA	2	25%
BRAES HEIGHTS, AYRSHIRE	7	54%
BRAESWOOD	0	0%
BELLAIRE	7	16%
WESTBURY	1	2%
WILLOW MEADOWS, WILLOW BEND	6	15%
TANGLEWOOD	1	6%
BRIARGROVE	1	10%
BRIARMEADOW	1	10%
BRIARGROVE PARK	0	0%
MEMORIAL CLOSE-IN	0	0%
MEMORIAL VILLAGES	9	18%
SPRING VALLEY, HILSHIRE	3	17%
MEMORIAL	14	22%
WILCHESTER	0	0%
HEIGHTS	85	38%
COTTAGE GROVE	5	24%
GARDEN OAKS	8	42%
OAK FOREST	60	43%
SHEPHERD PARK PLAZA	40	82%
TIMBERGROVE, LAZYBROOK	29	56%
SHADY ACRES	18	38%
TOTAL	347	31%

HOUSTON MARKET REPORT

MILLION DOLLAR HOMES: NUMBER OF LISTINGS 12/31/2022

	TOTAL	OVER \$1M	OVER \$2M	PERCENT OVER \$1M
RIVER OAKS	30	30	27	100%
ROYDEN OAKS, OAK ESTATES	2	2	2	100%
AFTON OAKS	9	7	2	78%
MONTROSE (SINGLE FAMILY)	80	35	4	44%
MONTROSE (TOWNHOUSES)	43	0	0	0%
WEST UNIVERSITY	39	38	15	97%
BOULEVARD OAKS	10	8	4	80%
SOUTHAMPTON	2	2	2	100%
SOUTHGATE AREA	8	5	3	63%
BRAES HEIGHTS, AYRSHIRE	13	12	1	92%
BRAESWOOD	5	1	0	20%
BELLAIRE	45	27	5	60%
WESTBURY	56	0	0	0%
WILLOW MEADOWS, WILLOW BEND	41	1	0	2%
TANGLEWOOD	17	17	14	100%
BRIARGROVE	10	2	1	20%
BRIARMEADOW	10	0	0	0%
BRIARGROVE PARK	14	0	0	0%
MEMORIAL CLOSE-IN	9	8	6	89%
MEMORIAL VILLAGES	50	48	39	96%
SPRING VALLEY, HILSHIRE	18	7	2	39%
MEMORIAL	64	28	6	44%
WILCHESTER	0	0	0	0%
HEIGHTS	223	39	8	17%
COTTAGE GROVE	21	0	0	0%
GARDEN OAKS	19	8	0	42%
OAK FOREST	138	39	0	28%
SHEPHERD PARK PLAZA	49	0	0	0%
TIMBERGROVE, LAZYBROOK	52	3	1	6%
SHADY ACRES	48	5	2	10%
TOTAL FOR 30 MARKETS	1,125	372	144	33%

HOUSTON MARKET REPORT

MILLION DOLLAR HOMES: NUMBER OF SALES 1/01/22 – 12/31/2022

	TOTAL	OVER \$1M	OVER \$2M	PERCENT OVER \$1M
RIVER OAKS	85	85	65	100%
ROYDEN OAKS, OAK ESTATES	19	18	8	95%
AFTON OAKS	37	20	9	54%
MONTROSE (SINGLE FAMILY)	323	61	4	19%
MONTROSE (TOWNHOUSES)	255	1	0	<1%
WEST UNIVERSITY	237	193	66	81%
BOULEVARD OAKS	39	19	3	49%
SOUTHAMPTON	17	15	5	88%
SOUTHGATE AREA	27	9	3	33%
BRAES HEIGHTS, AYRSHIRE	66	38	3	58%
BRAESWOOD	15	9	0	60%
BELLAIRE	245	125	8	51%
WESTBURY	263	0	0	0%
WILLOW MEADOWS, WILLOW BEND	158	2	0	1%
TANGLEWOOD	64	61	38	95%
BRIARGROVE	68	32	6	47%
BRIARMEADOW	41	0	0	0%
BRIARGROVE PARK	82	5	0	6%
MEMORIAL CLOSE-IN	42	30	20	71%
MEMORIAL VILLAGES	183	179	109	98%
SPRING VALLEY, HILSHIRE	85	47	3	55%
MEMORIAL	455	165	21	36%
WILCHESTER	44	19	0	43%
HEIGHTS	1,258	191	13	15%
COTTAGE GROVE	203	1	0	<1%
GARDEN OAKS	80	13	0	16%
OAK FOREST	636	76	0	12%
SHEPHERD PARK PLAZA	122	0	0	0%
TIMBERGROVE, LAZYBROOK	271	17	0	6%
SHADY ACRES	341	1	0	<1%
TOTAL FOR 30 MARKETS	5,761	1,432	384	25%

HOUSTON MARKET REPORT

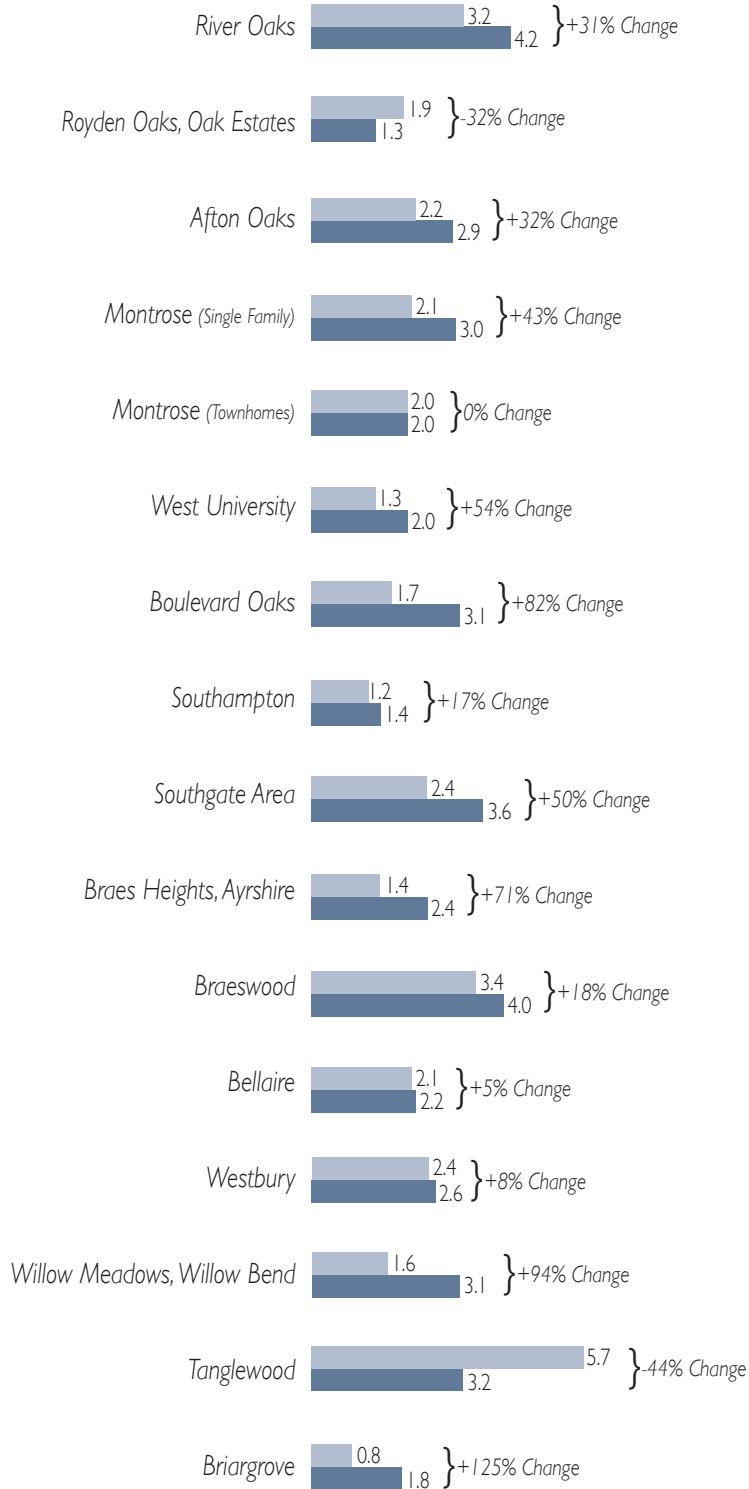
HIGH END MARKET – 12/31/22

LISTINGS	RO	TANGLEWOOD	VILLAGES	WEST U	CLOSE-IN MEMORIAL
UNDER \$500,000	0	0	0	0	0
\$500,000 - \$999,999	0	0	2	7	1
\$1,000,000 - \$1,999,999	3	3	9	17	2
\$2,000,000 - \$2,999,999	6	8	12	12	3
\$3,000,000+	21	6	27	3	3
TOTAL	30	17	50	39	9

SALES	RO	TANGLEWOOD	VILLAGES	WEST U	CLOSE-IN MEMORIAL
UNDER \$500,000	0	0	0	1	1
\$500,000 - \$999,999	0	3	4	43	11
\$1,000,000 - \$1,999,999	20	23	70	127	10
\$2,000,000 - \$2,999,999	29	23	59	49	6
\$3,000,000+	36	15	50	17	14
TOTAL	85	64	183	237	42

HOUSTON MARKET REPORT

INVENTORY SUPPLY (in months)

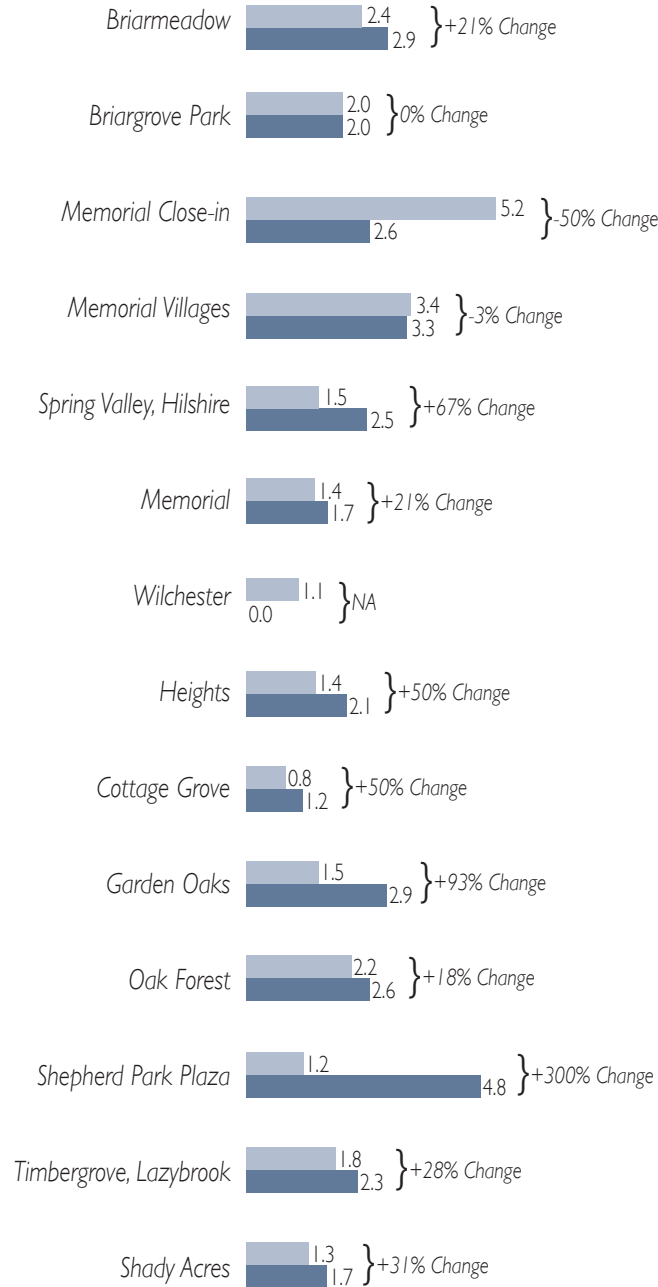


LEGEND

12/21 12/22

HOUSTON MARKET REPORT

INVENTORY SUPPLY (in months)



LEGEND

12/21 12/22