

GREENWOOD KING

ANNUAL REPORT 2020



a place to find your home

HOUSTON MARKET REPORT

NUMBER OF SALES:TOTAL	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	80	88	-9%
ROYDEN OAKS, OAK ESTATES	16	7	+129%
AFTON OAKS	30	25	+20%
MONTROSE (SINGLE FAMILY)	262	262	-
MONTROSE (TOWNHOUSES)	195	259	-25%
WEST UNIVERSITY	250	274	-9%
BOULEVARD OAKS	51	37	+38%
SOUTHAMPTON	34	28	+21%
SOUTHGATE AREA	22	29	-24%
BRAES HEIGHTS, AYRSHIRE	58	72	-19%
BRAESWOOD	9	21	-57%
BELLAIRE	254	226	+12%
WESTBURY	259	234	+11%
WILLOW MEADOWS, WILLOW BEND	149	156	-4%
TANGLEWOOD	51	53	-4%
BRIARGROVE	59	53	+11%
BRIARMEADOW	48	39	+23%
BRIARGROVE PARK	98	95	+3%
MEMORIAL CLOSE-IN	39	24	+63%
MEMORIAL VILLAGES	175	182	-4%
SPRING VALLEY, HILSHIRE	81	92	-12%
MEMORIAL	551	509	+8%
WILCHESTER	68	25	+172%
HEIGHTS	1,370	1,290	+6%
COTTAGE GROVE	193	215	-10%
GARDEN OAKS	93	103	-10%
OAK FOREST	647	611	+6%
SHEPHERD PARK PLAZA	189	129	+47%
TIMBERGROVE, LAZYBROOK	282	256	+10%
SHADY ACRES	382	337	+13%
TOTAL	5,995	5,731	+5%

HOUSTON MARKET REPORT

AVERAGE SALES PRICE:TOTAL SALES	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	\$3,109,000	\$2,978,000	+4%
ROYDEN OAKS, OAK ESTATES	2,211,000	1,976,000	+12%
AFTON OAKS	1,235,000	1,249,000	-1%
MONTROSE (SINGLE FAMILY)	754,000	754,000	-
MONTROSE (TOWNHOUSES)	423,000	401,000	+5%
WEST UNIVERSITY	1,512,000	1,414,000	+7%
BOULEVARD OAKS	1,331,000	1,155,000	+15%
SOUTHAMPTON	1,523,000	1,472,000	+3%
SOUTHGATE AREA	1,083,000	1,066,000	+2%
BRAES HEIGHTS, AYRSHIRE	911,000	891,000	+2%
BRAESWOOD	891,000	877,000	+2%
BELLAIRE	956,000	898,000	+6%
WESTBURY	283,000	278,000	+2%
WILLOW MEADOWS, WILLOW BEND	321,000	324,000	-1%
TANGLEWOOD	2,011,000	2,239,000	-10%
BRIARGROVE	1,003,000	1,056,000	-5%
BRIARMEADOW	455,000	448,000	+2%
BRIARGROVE PARK	610,000	541,000	+13%
MEMORIAL CLOSE-IN	2,222,000	1,882,000	+18%
MEMORIAL VILLAGES	1,966,000	2,015,000	-2%
SPRING VALLEY, HILSHIRE	1,033,000	1,011,000	+2%
MEMORIAL	771,000	727,000	+6%
WILCHESTER	766,000	796,000	-4%
HEIGHTS	604,000	596,000	+1%
COTTAGE GROVE	418,000	417,000	-
GARDEN OAKS	663,000	575,000	+15%
OAK FOREST	491,000	462,000	+6%
SHEPHERD PARK PLAZA	412,000	427,000	-4%
TIMBERGROVE, LAZYBROOK	543,000	520,000	+4%
SHADY ACRES	429,000	430,000	-
TOTAL MARKET	\$745,000	\$730,000	+2%

HOUSTON MARKET REPORT

AVERAGE DAYS ON MARKET	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	74	76	- 3%
ROYDEN OAKS, OAK ESTATES	53	49	+8%
AFTON OAKS	46	66	-30%
MONTROSE (SINGLE FAMILY)	54	56	-4%
MONTROSE (TOWNHOUSES)	62	60	+3%
WEST UNIVERSITY	57	47	+21%
BOULEVARD OAKS	44	55	-20%
SOUTHAMPTON	50	45	+11%
SOUTHGATE AREA	66	49	+40%
BRAES HEIGHTS, AYRSHIRE	56	77	-27%
BRAESWOOD	80	69	+16%
BELLAIRE	65	66	-2%
WESTBURY	50	47	+6%
WILLOW MEADOWS, WILLOW BEND	54	64	-16%
TANGLEWOOD	83	95	-13%
BRIARGROVE	53	41	+29%
BRIARMEADOW	47	82	-43%
BRIARGROVE PARK	56	66	-15%
MEMORIAL CLOSE-IN	49	99	-51%
MEMORIAL VILLAGES	74	66	+12%
SPRING VALLEY, HILSHIRE	54	70	-23%
MEMORIAL	55	59	-7%
WILCHESTER	48	40	+20%
HEIGHTS	41	43	-5%
COTTAGE GROVE	50	54	-7%
GARDEN OAKS	44	58	-24%
OAK FOREST	43	47	-9%
SHEPHERD PARK PLAZA	50	48	+4%
TIMBERGROVE, LAZYBROOK	46	44	+5%
SHADY ACRES	43	46	-7%
AVERAGE	55	59	-7%

HOUSTON MARKET REPORT

NUMBER OF LISTINGS:TOTAL	12/31/20	12/31/19	CHANGE
RIVER OAKS	51	59	-14%
ROYDEN OAKS, OAK ESTATES	6	7	-14%
AFTON OAKS	17	14	+21%
MONTROSE (SINGLE FAMILY)	136	168	-19%
MONTROSE (TOWNHOUSES)	82	86	-5%
WEST UNIVERSITY	64	90	-29%
BOULEVARD OAKS	21	26	-19%
SOUTHAMPTON	3	4	-25%
SOUTHGATE AREA	5	9	-54%
BRAES HEIGHTS, AYRSHIRE	29	30	-3%
BRAESWOOD	7	7	-
BELLAIRE	111	126	-12%
WESTBURY	63	NA	NA
WILLOW MEADOWS, WILLOW BEND	45	NA	NA
TANGLEWOOD	29	33	-12%
BRIARGROVE	20	23	-13%
BRIARMEADOW	10	14	-29%
BRIARGROVE PARK	26	30	-13%
MEMORIAL CLOSE-IN	26	29	-10%
MEMORIAL VILLAGES	77	115	-33%
SPRING VALLEY, HILSHIRE	30	18	+67%
MEMORIAL	128	211	-39%
WILCHESTER	6	10	-40%
HEIGHTS	323	355	-9%
COTTAGE GROVE	49	59	-17%
GARDEN OAKS	37	30	+23%
OAK FOREST	153	153	-
SHEPHERD PARK PLAZA	50	39	+28%
TIMBERGROVE, LAZYBROOK	69	67	+3%
SHADY ACRES	80	NA	NA
TOTAL FOR 27 MARKETS	1,565	1,798	-13%

HOUSTON MARKET REPORT

SALES VOLUME: TOTAL	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	\$248,700,000	\$262,100,000	-5%
ROYDEN OAKS, OAK ESTATES	35,400,000	13,800,000	+157%
AFTON OAKS	37,000,000	31,200,000	+19%
MONTROSE (SINGLE FAMILY)	197,400,000	197,600,000	-
MONTROSE (TOWNHOUSES)	82,400,000	103,800,000	-21%
WEST UNIVERSITY	377,900,000	387,500,000	-2%
BOULEVARD OAKS	67,900,000	42,700,000	+59%
SOUTHAMPTON	51,800,000	41,200,000	+26%
SOUTHGATE AREA	23,800,000	30,900,000	-23%
BRAES HEIGHTS, AYRSHIRE	52,900,000	64,200,000	-18%
BRAESWOOD	8,000,000	18,400,000	-57%
BELLAIRE	242,900,000	202,900,000	+20%
WESTBURY	73,200,000	65,000,000	+12%
WILLOW MEADOWS, WILLOW BEND	47,900,000	50,400,000	-5%
TANGLEWOOD	102,600,000	118,700,000	-14%
BRIARGROVE	59,200,000	56,000,000	+6%
BRIARMEADOW	21,800,000	17,500,000	+25%
BRIARGROVE PARK	59,800,000	51,400,000	+16%
MEMORIAL CLOSE-IN	86,700,000	45,200,000	+92%
MEMORIAL VILLAGES	344,000,000	366,800,000	-6%
SPRING VALLEY, HILSHIRE	83,700,000	93,000,000	-10%
MEMORIAL	424,900,000	370,000,000	+15%
WILCHESTER	52,100,000	19,900,000	+162%
HEIGHTS	827,400,000	769,100,000	+8%
COTTAGE GROVE	80,700,000	89,600,000	-10%
GARDEN OAKS	61,700,000	59,300,000	+4%
OAK FOREST	317,700,000	282,100,000	+13%
SHEPHERD PARK PLAZA	78,000,000	55,100,000	+42%
TIMBERGROVE, LAZYBROOK	153,100,000	133,000,000	+15%
SHADY ACRES	163,700,000	144,800,000	+13%
TOTAL	\$4,464,300,000	\$4,183,200,000	+7%

HOUSTON MARKET REPORT

NUMBER OF SALES: REALES	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	69	82	-16%
ROYDEN OAKS, OAK ESTATES	13	6	+117%
AFTON OAKS	27	21	+29%
MONTROSE (SINGLE FAMILY)	177	192	-8%
MONTROSE (TOWNHOUSES)	190	247	-23%
WEST UNIVERSITY	218	245	-11%
BOULEVARD OAKS	45	34	+32%
SOUTHAMPTON	30	26	+15%
SOUTHGATE AREA	21	27	-22%
BRAES HEIGHTS, AYRSHIRE	48	60	-20%
BRAESWOOD	9	17	-47%
BELLAIRE	220	208	+6%
WESTBURY	258	234	+10%
WILLOW MEADOWS, WILLOW BEND	144	149	-3%
TANGLEWOOD	46	41	+12%
BRIARGROVE	54	50	+8%
BRIARMEADOW	48	39	+23%
BRIARGROVE PARK	95	95	-
MEMORIAL CLOSE-IN	37	23	+61%
MEMORIAL VILLAGES	162	171	-5%
SPRING VALLEY, HILSHIRE	72	83	-13%
MEMORIAL	520	495	+5%
WILCHESTER	67	25	+168%
HEIGHTS	1,087	998	+9%
COTTAGE GROVE	143	131	+9%
GARDEN OAKS	81	91	-11%
OAK FOREST	532	508	+5%
SHEPHERD PARK PLAZA	84	83	+1%
TIMBERGROVE, LAZYBROOK	158	173	-9%
SHADY ACRES	258	218	+18%
TOTAL	4,917	4,772	+3%

HOUSTON MARKET REPORT

AVERAGE SALES PRICE: REALES	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	\$2,837,000	\$2,871,000	-1%
ROYDEN OAKS, OAK ESTATES	1,838,000	1,706,000	+8%
AFTON OAKS	1,109,000	1,112,000	-
MONTROSE (SINGLE FAMILY)	705,000	673,000	+5%
MONTROSE (TOWNHOUSES)	415,000	387,000	+7%
WEST UNIVERSITY	1,423,000	1,313,000	+8%
BOULEVARD OAKS	1,334,000	1,081,000	+23%
SOUTHAMPTON	1,361,000	1,400,000	-3%
SOUTHGATE AREA	1,053,000	1,010,000	+4%
BRAES HEIGHTS, AYRSHIRE	800,000	790,000	+1%
BRAESWOOD	891,000	934,000	-5%
BELLAIRE	897,000	868,000	+3%
WESTBURY	282,000	278,000	+1%
WILLOW MEADOWS, WILLOW BEND	320,000	326,000	-2%
TANGLEWOOD	1,859,000	1,998,000	-7%
BRIARGROVE	926,000	1,016,000	-9%
BRIARMEADOW	455,000	448,000	+2%
BRIARGROVE PARK	588,000	541,000	+9%
MEMORIAL CLOSE-IN	2,049,000	1,759,000	+16%
MEMORIAL VILLAGES	1,873,000	1,877,000	-
SPRING VALLEY, HILSHIRE	939,000	942,000	-
MEMORIAL	726,000	704,000	+3%
WILCHESTER	754,000	796,000	-5%
HEIGHTS	596,000	586,000	+2%
COTTAGE GROVE	403,000	389,000	+4%
GARDEN OAKS	620,000	534,000	+16%
OAK FOREST	437,000	407,000	+7%
SHEPHERD PARK PLAZA	533,000	468,000	+14%
TIMBERGROVE, LAZYBROOK	534,000	487,000	+10%
SHADY ACRES	414,000	420,000	-1%
TOTAL MARKET	\$724,000	\$710,000	+2%

HOUSTON MARKET REPORT

SALES VOLUME: RESALES	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	\$195,800,000	\$235,500,000	-17%
ROYDEN OAKS, OAK ESTATES	23,900,000	10,200,000	+134%
AFTON OAKS	29,900,000	23,400,000	+28%
MONTROSE (SINGLE FAMILY)	124,800,000	129,200,000	-3%
MONTROSE (TOWNHOUSES)	78,800,000	95,600,000	-18%
WEST UNIVERSITY	310,300,000	321,700,000	-4%
BOULEVARD OAKS	60,100,000	36,700,000	+64%
SOUTHAMPTON	40,800,000	36,400,000	+12%
SOUTHGATE AREA	22,100,000	27,300,000	-19%
BRAES HEIGHTS, AYRSHIRE	38,400,000	47,400,000	-19%
BRAESWOOD	8,000,000	15,900,000	-50%
BELLAIRE	197,400,000	180,600,000	+9%
WESTBURY	72,700,000	65,000,000	+12%
WILLOW MEADOWS, WILLOW BEND	46,000,000	48,500,000	-5%
TANGLEWOOD	85,500,000	81,900,000	+4%
BRIARGROVE	50,000,000	50,800,000	-2%
BRIARMEADOW	21,800,000	17,500,000	+25%
BRIARGROVE PARK	55,800,000	51,400,000	+9%
MEMORIAL CLOSE-IN	75,800,000	40,500,000	+87%
MEMORIAL VILLAGES	303,400,000	321,000,000	-5%
SPRING VALLEY, HILSHIRE	67,600,000	78,200,000	-14%
MEMORIAL	377,300,000	348,300,000	+8%
WILCHESTER	50,500,000	19,900,000	+154%
HEIGHTS	647,600,000	585,100,000	+11%
COTTAGE GROVE	57,600,000	51,000,000	+13%
GARDEN OAKS	50,200,000	48,600,000	+3%
OAK FOREST	232,600,000	206,800,000	+12%
SHEPHERD PARK PLAZA	44,700,000	38,800,000	+15%
TIMBERGROVE, LAZYBROOK	84,300,000	84,200,000	-
SHADY ACRES	106,800,000	91,400,000	+17%
TOTAL	\$3,560,500,000	\$3,389,200,000	+5%

HOUSTON MARKET REPORT

NUMBER OF SALES: NEW CONSTRUCTION 1/01/20 - 12/31/20 1/01/19 - 12/31/19 CHANGE			
RIVER OAKS	11	6	+83%
ROYDEN OAKS, OAK ESTATES	3	1	+200%
AFTON OAKS	3	4	-25%
MONTROSE (SINGLE FAMILY)	85	70	+21%
MONTROSE (TOWNHOUSES)	5	12	-58%
WEST UNIVERSITY	32	29	+10%
BOULEVARD OAKS	6	3	+100%
SOUTHAMPTON	4	2	+100%
SOUTHGATE AREA	1	2	-50%
BRAES HEIGHTS, AYRSHIRE	10	12	-17%
BRAESWOOD	0	4	NA
BELLAIRE	34	18	+89%
WESTBURY	1	0	NA
WILLOW MEADOWS, WILLOW BEND	5	7	-29%
TANGLEWOOD	5	12	-58%
BRIARGROVE	5	3	+67%
BRIARMEADOW	0	0	-
BRIARGROVE PARK	3	0	NA
MEMORIAL CLOSE-IN	2	1	+100%
MEMORIAL VILLAGES	13	11	+18%
SPRING VALLEY, HILSHIRE	9	9	-
MEMORIAL	31	14	+121%
WILCHESTER	1	0	NA
HEIGHTS	283	292	-3%
COTTAGE GROVE	50	84	-40%
GARDEN OAKS	12	12	-
OAK FOREST	115	103	+12%
SHEPHERD PARK PLAZA	105	46	+128%
TIMBERGROVE, LAZYBROOK	124	83	+49%
SHADY ACRES	124	119	+4%
TOTAL	1,082	959	+13%

HOUSTON MARKET REPORT

AVG SALES PRICE NEW CONSTRUCTION	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	\$4,815,000	\$4,434,000	+9%
ROYDEN OAKS, OAK ESTATES	3,827,000	3,600,000	+6%
AFTON OAKS	2,367,000	1,969,000	+20%
MONTROSE (SINGLE FAMILY)	854,000	977,000	-13%
MONTROSE (TOWNHOUSES)	720,000	680,000	+6%
WEST UNIVERSITY	2,113,000	2,267,000	-7%
BOULEVARD OAKS	1,303,000	2,000,000	-35%
SOUTHAMPTON	2,739,000	2,413,000	+14%
SOUTHGATE AREA	1,725,000	1,825,000	-5%
BRAES HEIGHTS, AYRSHIRE	1,443,000	1,398,000	+3%
BRAESWOOD	NA	634,000	NA
BELLAIRE	1,338,000	1,238,000	+8%
WESTBURY	565,000	NA	NA
WILLOW MEADOWS, WILLOW BEND	364,000	272,000	+34%
TANGLEWOOD	3,409,000	3,062,000	+11%
BRIARGROVE	1,827,000	1,718,000	+6%
BRIARMEADOW	NA	NA	NA
BRIARGROVE PARK	1,315,000	NA	NA
MEMORIAL CLOSE-IN	5,413,000	4,159,000	+30%
MEMORIAL VILLAGES	3,127,000	4,713,000	-34%
SPRING VALLEY, HILSHIRE	1,788,000	1,646,000	+9%
MEMORIAL	1,537,000	1,544,000	-
WILCHESTER	1,600,000	NA	NA
HEIGHTS	635,000	634,000	-
COTTAGE GROVE	461,000	460,000	-
GARDEN OAKS	958,000	890,000	+8%
OAK FOREST	739,000	731,000	+1%
SHEPHERD PARK PLAZA	316,000	353,000	-10%
TIMBERGROVE, LAZYBROOK	554,000	588,000	-6%
SHADY ACRES	459,000	448,000	+2%
TOTAL	\$835,000	\$828,000	+1%

HOUSTON MARKET REPORT

SALES VOLUME: NEW CONSTRUCTION	1/01/20 - 12/31/20	1/01/19 - 12/31/19	CHANGE
RIVER OAKS	\$53,000,000	\$26,600,000	+99%
ROYDEN OAKS, OAK ESTATES	11,500,000	3,600,000	+219%
AFTON OAKS	7,100,000	7,900,000	-10%
MONTROSE (SINGLE FAMILY)	72,600,000	68,400,000	+6%
MONTROSE (TOWNHOUSES)	3,600,000	8,200,000	-56%
WEST UNIVERSITY	67,600,000	65,800,000	+3%
BOULEVARD OAKS	7,800,000	6,000,000	+30%
SOUTHAMPTON	11,000,000	4,800,000	+129%
SOUTHGATE AREA	1,700,000	3,700,000	-54%
BRAES HEIGHTS, AYRSHIRE	14,400,000	16,800,000	-14%
BRAESWOOD	0	2,500,000	NA
BELLAIRE	45,500,000	22,300,000	+104%
WESTBURY	600,000	0	NA
WILLOW MEADOWS, WILLOW BEND	1,800,000	1,900,000	-5%
TANGLEWOOD	17,000,000	36,700,000	-54%
BRIARGROVE	9,100,000	5,200,000	+75%
BRIARMEADOW	0	0	-
BRIARGROVE PARK	3,900,000	0	NA
MEMORIAL CLOSE-IN	10,800,000	4,700,000	+130%
MEMORIAL VILLAGES	40,600,000	45,800,000	-11%
SPRING VALLEY, HILSHIRE	16,100,000	14,800,000	+9%
MEMORIAL	47,600,000	21,600,000	+120%
WILCHESTER	1,600,000	0	NA
HEIGHTS	179,700,000	184,000,000	-2%
COTTAGE GROVE	23,100,000	38,600,000	-40%
GARDEN OAKS	11,500,000	10,700,000	+7%
OAK FOREST	85,000,000	75,300,000	+13%
SHEPHERD PARK PLAZA	33,200,000	16,200,000	+105%
TIMBERGROVE, LAZYBROOK	68,800,000	48,800,000	+41%
SHADY ACRES	56,900,000	53,300,000	+7%
TOTAL	\$903,100,000	\$794,200,000	+14%

HOUSTON MARKET REPORT

NEW CONSTRUCTION AS A PERCENT OF SALES VOLUME

11/01/20 - 12/31/20 11/01/19 - 12/31/19

	11/01/20 - 12/31/20	11/01/19 - 12/31/19
RIVER OAKS	21%	10%
ROYDEN OAKS, OAK ESTATES	32%	26%
AFTON OAKS	19%	25%
MONTROSE (SINGLE FAMILY)	37%	35%
MONTROSE (TOWNHOUSES)	4%	8%
WEST UNIVERSITY	18%	17%
BOULEVARD OAKS	11%	14%
SOUTHAMPTON	21%	12%
SOUTHGATE AREA	7%	12%
BRAES HEIGHTS, AYRSHIRE	27%	26%
BRAESWOOD	0%	14%
BELLAIRE	19%	11%
WESTBURY	1%	0%
WILLOW MEADOWS, WILLOW BEND	4%	4%
TANGLEWOOD	17%	31%
BRIARGROVE	15%	9%
BRIARMEADOW	0%	0%
BRIARGROVE PARK	7%	0%
MEMORIAL CLOSE-IN	12%	10%
MEMORIAL VILLAGES	12%	12%
SPRING VALLEY, HILSHIRE	19%	16%
MEMORIAL	11%	6%
WILCHESTER	3%	0%
HEIGHTS	22%	24%
COTTAGE GROVE	29%	43%
GARDEN OAKS	19%	18%
OAK FOREST	27%	27%
SHEPHERD PARK PLAZA	43%	29%
TIMBERGROVE, LAZYBROOK	45%	31%
SHADY ACRES	35%	37%
ALL MARKETS	20%	19%

HOUSTON MARKET REPORT

NUMBER OF LISTINGS: NEW CONSTRUCTION

NEW CONSTRUCTION AS A PERCENT OF TOTAL LISTINGS

	NUMBER	12/31/20
RIVER OAKS	15	29%
ROYDEN OAKS, OAK ESTATES	3	50%
AFTON OAKS	8	47%
MONTROSE (SINGLE FAMILY)	46	34%
MONTROSE (TOWNHOUSES)	0	0%
WEST UNIVERSITY	24	38%
BOULEVARD OAKS	8	38%
SOUTHAMPTON	0	0%
SOUTHGATE AREA	1	20%
BRAES HEIGHTS, AYRSHIRE	13	45%
BRAESWOOD	0	0%
BELLAIRE	20	18%
WESTBURY	0	0%
WILLOW MEADOWS, WILLOW BEND	2	4%
TANGLEWOOD	3	10%
BRIARGROVE	4	20%
BRIARMEADOW	0	0%
BRIARGROVE PARK	0	0%
MEMORIAL CLOSE-IN	2	8%
MEMORIAL VILLAGES	11	14%
SPRING VALLEY, HILSHIRE	8	27%
MEMORIAL	30	23%
WILCHESTER	1	17%
HEIGHTS	97	30%
COTTAGE GROVE	8	16%
GARDEN OAKS	14	38%
OAK FOREST	51	33%
SHEPHERD PARK PLAZA	34	68%
TIMBERGROVE, LAZYBROOK	27	39%
SHADY ACRES	35	44%
TOTAL	465	27%

HOUSTON MARKET REPORT

MILLION DOLLAR HOMES: NUMBER OF LISTINGS 12/31/2020

	TOTAL	OVER \$1M	OVER \$2M	PERCENT OVER \$1M
RIVER OAKS	51	50	44	98%
ROYDEN OAKS, OAK ESTATES	6	5	5	83%
AFTON OAKS	17	13	9	76%
MONTROSE (SINGLE FAMILY)	136	30	4	22%
MONTROSE (TOWNHOUSES)	82	1	0	1%
WEST UNIVERSITY	64	54	21	84%
BOULEVARD OAKS	21	16	2	76%
SOUTHAMPTON	3	3	2	100%
SOUTHGATE AREA	5	4	0	80%
BRAES HEIGHTS, AYRSHIRE	29	18	0	62%
BRAESWOOD	7	5	1	71%
BELLAIRE	111	47	3	42%
WESTBURY	63	0	0	0%
WILLOW MEADOWS, WILLOW BEND	45	1	0	2%
TANGLEWOOD	29	28	22	97%
BRIARGROVE	20	10	2	50%
BRIARMEADOW	10	0	0	0%
BRIARGROVE PARK	26	1	0	4%
MEMORIAL CLOSE-IN	26	23	17	88%
MEMORIAL VILLAGES	77	72	53	94%
SPRING VALLEY, HILSHIRE	30	18	2	60%
MEMORIAL	128	52	12	41%
WILCHESTER	6	3	0	50%
HEIGHTS	323	51	2	16%
COTTAGE GROVE	49	1	0	2%
GARDEN OAKS	37	8	0	22%
OAK FOREST	153	21	0	14%
SHEPHERD PARK PLAZA	50	0	0	0%
TIMBERGROVE, LAZYBROOK	69	5	0	7%
SHADY ACRES	80	2	0	3%
TOTAL FOR 30 MARKETS	1,753	542	201	31%

HOUSTON MARKET REPORT

MILLION DOLLAR HOMES: NUMBER OF SALES 1/01/20 – 12/31/2020

	TOTAL	OVER \$1M	OVER \$2M	PERCENT OVER \$1M
RIVER OAKS	80	79	55	99%
ROYDEN OAKS, OAK ESTATES	16	16	8	100%
AFTON OAKS	30	13	4	43%
MONTROSE (SINGLE FAMILY)	262	34	0	13%
MONTROSE (TOWNHOUSES)	195	1	0	1%
WEST UNIVERSITY	250	205	42	82%
BOULEVARD OAKS	51	32	5	63%
SOUTHAMPTON	34	29	8	85%
SOUTHGATE AREA	22	9	2	41%
BRAES HEIGHTS, AYRSHIRE	58	24	0	41%
BRAESWOOD	9	3	0	33%
BELLAIRE	254	96	7	38%
WESTBURY	259	0	0	0%
WILLOW MEADOWS, WILLOW BEND	149	0	0	0%
TANGLEWOOD	51	49	22	96%
BRIARGROVE	59	22	2	37%
BRIARMEADOW	48	0	0	0%
BRIARGROVE PARK	98	7	0	7%
MEMORIAL CLOSE-IN	39	32	15	82%
MEMORIAL VILLAGES	175	163	67	93%
SPRING VALLEY, HILSHIRE	81	33	0	41%
MEMORIAL	551	105	8	19%
WILCHESTER	68	6	0	9%
HEIGHTS	1,370	123	0	9%
COTTAGE GROVE	193	0	0	0%
GARDEN OAKS	93	16	0	17%
OAK FOREST	647	47	0	7%
SHEPHERD PARK PLAZA	189	1	1	1%
TIMBERGROVE, LAZYBROOK	282	9	0	3%
SHADY ACRES	382	0	0	0%
TOTAL FOR 30 MARKETS	5,995	1,154	246	19%

HOUSTON MARKET REPORT

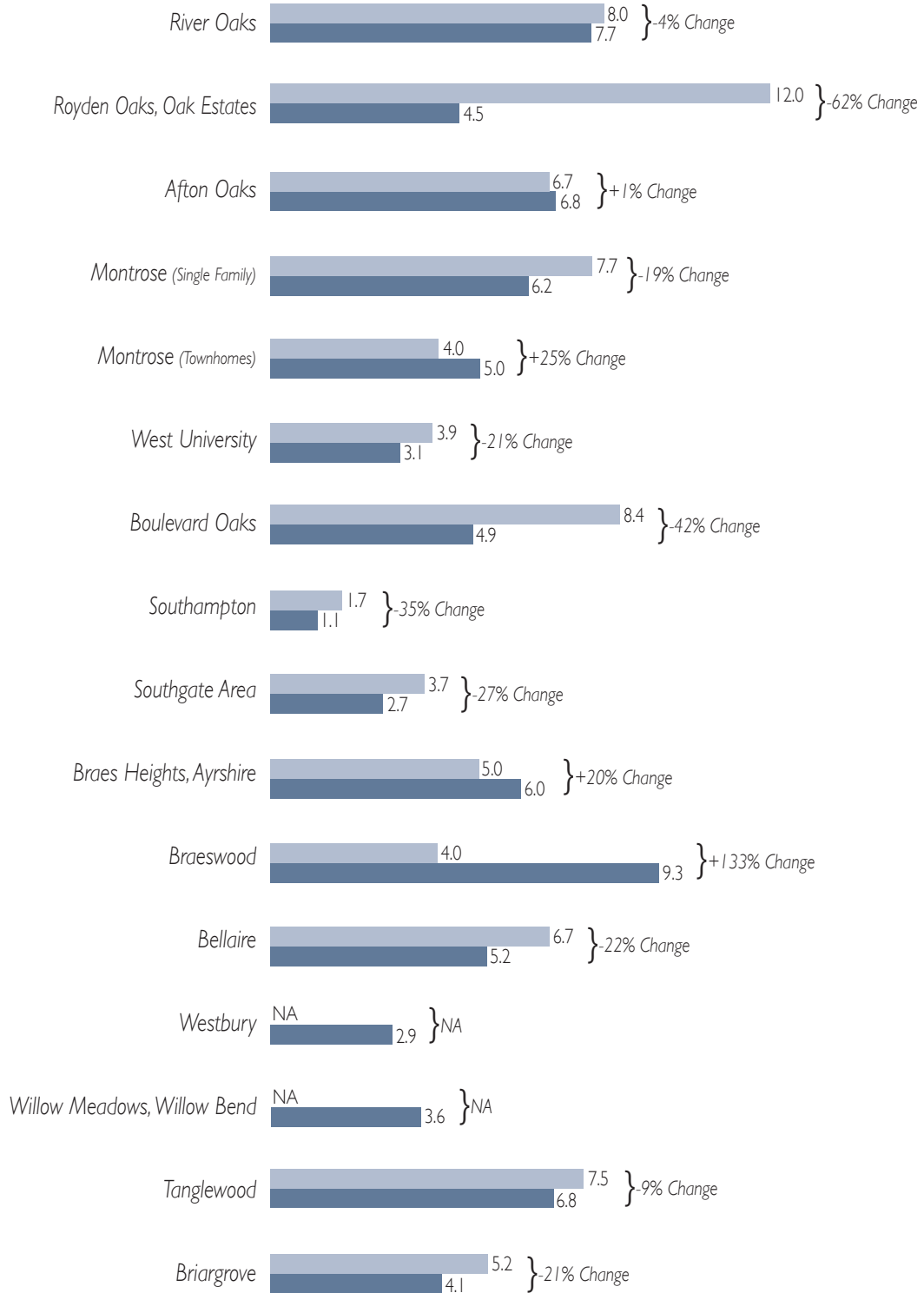
HIGH END MARKET – 12/31/20

LISTINGS	RO	TANGLEWOOD	VILLAGES	WEST U	CLOSE-IN MEMORIAL
UNDER \$500,000	0	0	0	1	0
\$500,000 - \$999,999	1	1	5	9	3
\$1,000,000 - \$1,999,999	6	6	19	33	6
\$2,000,000 - \$2,999,999	13	11	25	15	7
\$3,000,000+	31	11	28	6	10
TOTAL	51	29	77	64	26

SALES	RO	TANGLEWOOD	VILLAGES	WEST U	CLOSE-IN MEMORIAL
UNDER \$500,000	0	0	0	4	1
\$500,000 - \$999,999	1	2	12	41	6
\$1,000,000 - \$1,999,999	24	27	96	163	17
\$2,000,000 - \$2,999,999	23	14	43	31	6
\$3,000,000+	32	8	24	11	9
TOTAL	80	51	175	250	39

HOUSTON MARKET REPORT

INVENTORY SUPPLY (in months)

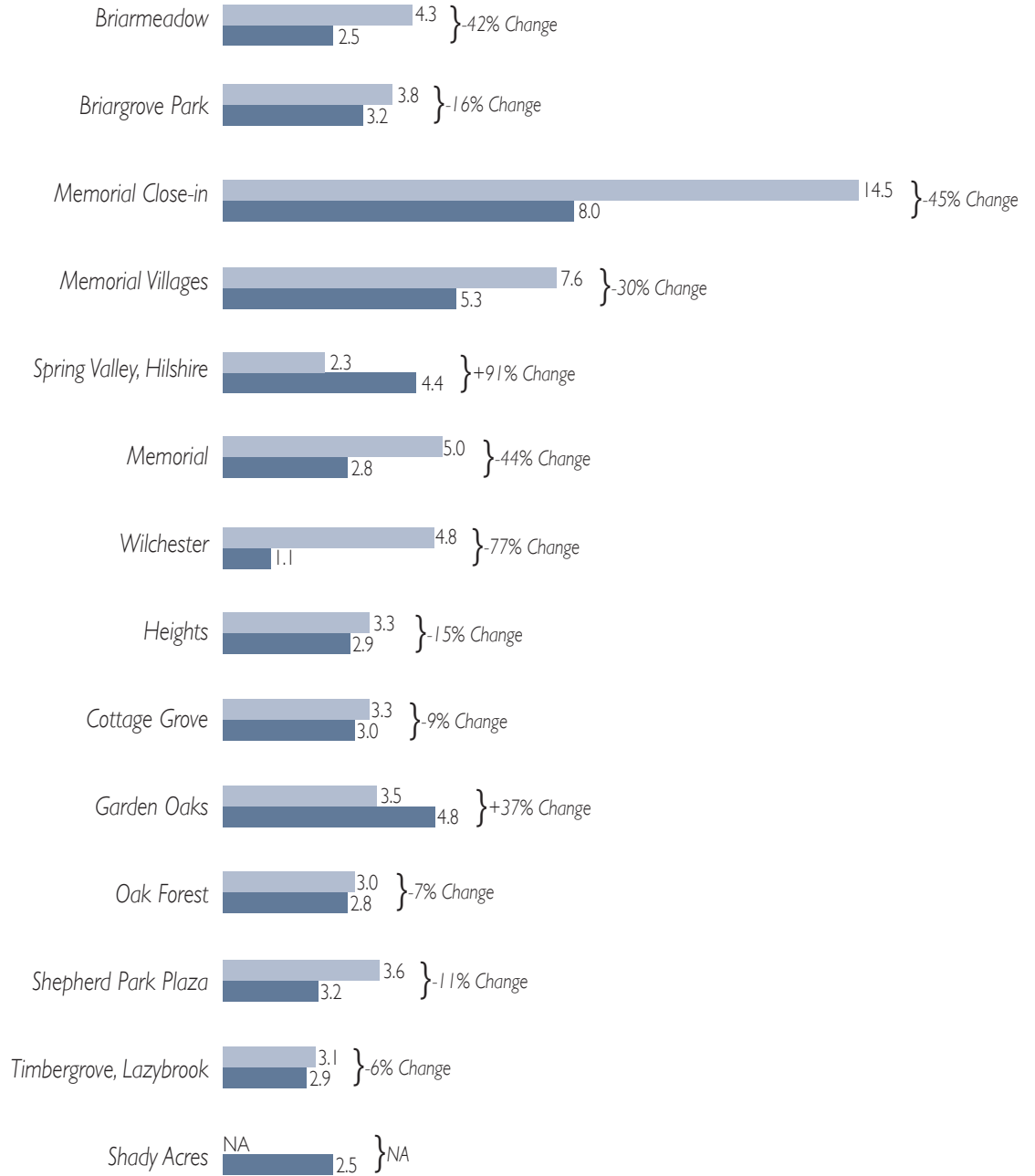


LEGEND

12/19 12/20

HOUSTON MARKET REPORT

INVENTORY SUPPLY (in months)



LEGEND

12/19 12/20