

GREENWOOD KING

ANNUAL REPORT 2019



a place to find your home

HOUSTON MARKET REPORT

NUMBER OF SALES:TOTAL	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	88	90	-2%
ROYDEN OAKS, OAK ESTATES	7	10	-30%
AFTON OAKS	25	24	+4%
MONTROSE (SINGLE FAMILY)	262	268	-2%
MONTROSE (TOWNHOUSES)	259	231	+12%
WEST UNIVERSITY	274	264	+4%
BOULEVARD OAKS	37	35	+6%
SOUTHAMPTON	28	30	-7%
SOUTHGATE AREA	29	23	+26%
BRAES HEIGHTS, AYRSHIRE	72	104	-31%
BRAESWOOD	21	11	+91%
BELLAIRE	226	259	-13%
TANGLEWOOD	53	49	+8%
BRIARGROVE	53	52	+2%
BRIARMEADOW	39	37	+5%
BRIARGROVE PARK	95	91	+4%
MEMORIAL CLOSE-IN	24	35	-31%
MEMORIAL VILLAGES	182	180	+1%
SPRING VALLEY, HILSHIRE	92	78	+18%
MEMORIAL	509	488	+4%
WILCHESTER	25	40	-37%
HEIGHTS	1,290	1,316	-2%
COTTAGE GROVE	215	190	+13%
GARDEN OAKS	103	102	+1%
OAK FOREST	611	622	-2%
SHEPHERD PARK PLAZA	129	81	+59%
TIMBERGROVE, LAZYBROOK	256	214	+20%
TOTAL	5,004	4,924	+2%

GREENWOOD KING PROPERTIES

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AVERAGE SALES PRICE:TOTAL SALES	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	\$2,978,000	\$2,875,000	+4%
ROYDEN OAKS, OAK ESTATES	1,976,000	1,909,000	+4%
AFTON OAKS	1,249,000	1,342,000	-7%
MONTROSE (SINGLE FAMILY)	754,000	760,000	-1%
MONTROSE (TOWNHOUSES)	401,000	430,000	-7%
WEST UNIVERSITY	1,414,000	1,444,000	-2%
BOULEVARD OAKS	1,155,000	1,332,000	-13%
SOUTHAMPTON	1,472,000	1,353,000	+9%
SOUTHGATE AREA	1,066,000	1,068,000	-
BRAES HEIGHTS, AYRSHIRE	891,000	720,000	+24%
BRAESWOOD	877,000	1,049,000	-16%
BELLAIRE	898,000	890,000	+1%
TANGLEWOOD	2,239,000	1,767,000	+27%
BRIARGROVE	1,056,000	917,000	+15%
BRIARMEADOW	448,000	492,000	-9%
BRIARGROVE PARK	541,000	530,000	+2%
MEMORIAL CLOSE-IN	1,882,000	2,092,000	-10%
MEMORIAL VILLAGES	2,015,000	1,986,000	+1%
SPRING VALLEY, HILSHIRE	1,011,000	1,062,000	-5%
MEMORIAL	727,000	661,000	+10%
WILCHESTER	796,000	784,000	+2%
HEIGHTS	596,000	577,000	+3%
COTTAGE GROVE	417,000	404,000	+3%
GARDEN OAKS	575,000	567,000	+1%
OAK FOREST	462,000	440,000	+5%
SHEPHERD PARK PLAZA	427,000	444,000	-4%
TIMBERGROVE, LAZYBROOK	520,000	482,000	+8%
TOTAL MARKET	\$784,000	\$734,000	+7%

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AVERAGE DAYS ON MARKET	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	76	74	+3%
ROYDEN OAKS, OAK ESTATES	49	108	-55%
AFTON OAKS	66	58	+14%
MONTROSE (SINGLE FAMILY)	56	58	-3%
MONTROSE (TOWNHOUSES)	60	54	+11%
WEST UNIVERSITY	47	44	+7%
BOULEVARD OAKS	55	59	-7%
SOUTHAMPTON	45	53	-15%
SOUTHGATE AREA	49	49	-
BRAES HEIGHTS, AYRSHIRE	77	53	+45%
BRAESWOOD	69	76	-9%
BELLAIRE	66	67	-2%
TANGLEWOOD	95	72	+32%
BRIARGROVE	41	51	-20%
BRIARMEADOW	82	29	+183%
BRIARGROVE PARK	66	51	+29%
MEMORIAL CLOSE-IN	99	71	+39%
MEMORIAL VILLAGES	66	71	-7%
SPRING VALLEY, HILSHIRE	70	51	+37%
MEMORIAL	59	55	+7%
WILCHESTER	40	55	-27%
HEIGHTS	43	49	-12%
COTTAGE GROVE	54	56	-4%
GARDEN OAKS	58	52	+12%
OAK FOREST	47	47	-
SHEPHERD PARK PLAZA	48	41	+17%
TIMBERGROVE, LAZYBROOK	44	45	-2%
AVERAGE	60	57	+5%

HOUSTON MARKET REPORT

NUMBER OF LISTINGS:TOTAL	12/31/19	12/31/18	CHANGE
RIVER OAKS	59	46	+28%
ROYDEN OAKS, OAK ESTATES	7	6	+17%
AFTON OAKS	14	14	-
MONTROSE (SINGLE FAMILY)	168	126	+33%
MONTROSE (TOWNHOUSES)	86	111	-23%
WEST UNIVERSITY	90	72	+25%
BOULEVARD OAKS	26	20	+30%
SOUTHAMPTON	4	4	-
SOUTHGATE AREA	9	8	+13%
BRAES HEIGHTS, AYRSHIRE	30	37	-19%
BRAESWOOD	7	10	-30%
BELLAIRE	126	143	-12%
TANGLEWOOD	33	48	-31%
BRIARGROVE	23	16	+44%
BRIARMEADOW	14	NA	NA
BRIARGROVE PARK	30	47-	36%
MEMORIAL CLOSE-IN	29	20	+45%
MEMORIAL VILLAGES	115	94	+22%
SPRING VALLEY, HILSHIRE	18	45	-60%
MEMORIAL	211	232	-9%
WILCHESTER	10	24	-58%
HEIGHTS	355	381	-7%
COTTAGE GROVE	59	64	-8%
GARDEN OAKS	30	36	-17%
OAK FOREST	153	176	-13%
SHEPHERD PARK PLAZA	39	22	+77%
TIMBERGROVE, LAZYBROOK	67	70	-4%
TOTAL FOR 26 MARKETS*	1,798	1,872	-4%

*Excludes Briar Meadow

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SALES VOLUME: TOTAL	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	\$262,100,000	\$258,800,000	+1%
ROYDEN OAKS, OAK ESTATES	13,800,000	19,100,000	-28%
AFTON OAKS	31,200,000	32,200,000	-3%
MONTROSE (SINGLE FAMILY)	197,600,000	203,700,000	-3%
MONTROSE (TOWNHOUSES)	103,800,000	99,200,000	+5%
WEST UNIVERSITY	387,500,000	381,200,000	+2%
BOULEVARD OAKS	42,700,000	46,600,000	-8%
SOUTHAMPTON	41,200,000	40,600,000	+1%
SOUTHGATE AREA	30,900,000	24,600,000	+26%
BRAES HEIGHTS, AYRSHIRE	64,200,000	74,900,000	-14%
BRAESWOOD	18,400,000	11,500,000	+60%
BELLAIRE	202,900,000	230,400,000	-12%
TANGLEWOOD	118,700,000	86,600,000	+37%
BRIARGROVE	56,000,000	47,700,000	+17%
BRIARMEADOW	17,500,000	18,200,000	-4%
BRIARGROVE PARK	51,400,000	48,300,000	+6%
MEMORIAL CLOSE-IN	45,200,000	73,200,000	-38%
MEMORIAL VILLAGES	366,800,000	357,400,000	+3%
SPRING VALLEY, HILSHIRE	93,000,000	82,800,000	+12%
MEMORIAL	370,000,000	322,400,000	+15%
WILCHESTER	19,900,000	31,400,000	-37%
HEIGHTS	769,100,000	759,700,000	+1%
COTTAGE GROVE	89,600,000	76,700,000	+17%
GARDEN OAKS	59,300,000	57,800,000	+3%
OAK FOREST	282,100,000	273,500,000	+3%
SHEPHERD PARK PLAZA	55,100,000	35,900,000	+53%
TIMBERGROVE, LAZYBROOK	133,000,000	103,200,000	+29%
TOTAL	\$3,923,000,000	\$3,612,400,000	+9%

GREENWOOD KING PROPERTY ES

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NUMBER OF SALES: REALES	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	82	80	+3%
ROYDEN OAKS, OAK ESTATES	6	9	-33%
AFTON OAKS	21	22	-5%
MONTROSE (SINGLE FAMILY)	192	210	-9%
MONTROSE (TOWNHOUSES)	247	217	+14%
WEST UNIVERSITY	245	238	+3%
BOULEVARD OAKS	34	29	+17%
SOUTHAMPTON	26	30	-13%
SOUTHGATE AREA	27	19	+42%
BRAES HEIGHTS, AYRSHIRE	60	96	-37%
BRAESWOOD	17	10	+70%
BELLAIRE	208	240	-13%
TANGLEWOOD	41	45	-9%
BRIARGROVE	50	51	-2%
BRIARMEADOW	39	37	+5%
BRIARGROVE PARK	95	91	+4%
MEMORIAL CLOSE-IN	23	34	-32%
MEMORIAL VILLAGES	171	167	+2%
SPRING VALLEY, HILSHIRE	83	69	+20%
MEMORIAL	495	476	+4%
WILCHESTER	25	40	-37%
HEIGHTS	998	1,019	-2%
COTTAGE GROVE	131	118	+11%
GARDEN OAKS	91	95	-4%
OAK FOREST	508	513	-1%
SHEPHERD PARK PLAZA	83	73	+14%
TIMBERGROVE, LAZYBROOK	173	170	+2%
TOTAL	4,171	4,198	-1%

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AVERAGE SALES PRICE: REALES	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	\$2,871,000	\$2,641,000	+9%
ROYDEN OAKS, OAK ESTATES	1,706,000	1,721,000	-1%
AFTON OAKS	1,112,000	1,276,000	-13%
MONTROSE (SINGLE FAMILY)	673,000	704,000	-4%
MONTROSE (TOWNHOUSES)	387,000	409,000	-5%
WEST UNIVERSITY	1,313,000	1,402,000	-6%
BOULEVARD OAKS	1,081,000	1,264,000	-14%
SOUTHAMPTON	1,400,000	1,353,000	+3%
SOUTHGATE AREA	1,010,000	852,000	+19%
BRAES HEIGHTS, AYRSHIRE	790,000	661,000	+20%
BRAESWOOD	934,000	1,084,000	-14%
BELLAIRE	868,000	858,000	+1%
TANGLEWOOD	1,998,000	1,670,000	+20%
BRIARGROVE	1,016,000	895,000	+14%
BRIARMEADOW	448,000	492,000	-9%
BRIARGROVE PARK	541,000	530,000	+2%
MEMORIAL CLOSE-IN	1,759,000	2,065,000	-15%
MEMORIAL VILLAGES	1,877,000	1,884,000	-
SPRING VALLEY, HILSHIRE	942,000	1,001,000	-6%
MEMORIAL	704,000	637,000	+11%
WILCHESTER	796,000	784,000	+2%
HEIGHTS	586,000	565,000	+4%
COTTAGE GROVE	389,000	394,000	-1%
GARDEN OAKS	534,000	537,000	-1%
OAK FOREST	407,000	392,000	+4%
SHEPHERD PARK PLAZA	468,000	455,000	+3%
TIMBERGROVE, LAZYBROOK	487,000	466,000	+5%
TOTAL MARKET	\$763,000	\$749,000	+1%

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SALES VOLUME: RESALES	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	\$235,500,000	\$211,300,000	+11%
ROYDEN OAKS, OAK ESTATES	10,200,000	15,500,000	-34%
AFTON OAKS	23,400,000	28,100,000	-17%
MONTROSE (SINGLE FAMILY)	129,200,000	147,900,000	-13%
MONTROSE (TOWNHOUSES)	95,600,000	88,700,000	+8%
WEST UNIVERSITY	321,700,000	333,600,000	-4%
BOULEVARD OAKS	36,700,000	36,700,000	-
SOUTHAMPTON	36,400,000	40,600,000	-10%
SOUTHGATE AREA	27,300,000	16,200,000	+69%
BRAES HEIGHTS, AYRSHIRE	47,400,000	63,500,000	-25%
BRAESWOOD	15,900,000	10,800,000	+47%
BELLAIRE	180,600,000	205,800,000	-12%
TANGLEWOOD	81,900,000	75,200,000	+9%
BRIARGROVE	50,800,000	45,700,000	+11%
BRIARMEADOW	17,500,000	18,200,000	-4%
BRIARGROVE PARK	51,400,000	48,300,000	+6%
MEMORIAL CLOSE-IN	40,500,000	70,200,000	-42%
MEMORIAL VILLAGES	321,000,000	314,600,000	+2%
SPRING VALLEY, HILSHIRE	78,200,000	69,000,000	+13%
MEMORIAL	348,300,000	303,400,000	+15%
WILCHESTER	19,900,000	31,400,000	+37%
HEIGHTS	585,100,000	575,500,000	+2%
COTTAGE GROVE	51,000,000	46,500,000	+10%
GARDEN OAKS	48,600,000	51,000,000	-5%
OAK FOREST	206,800,000	201,300,000	+3%
SHEPHERD PARK PLAZA	38,800,000	33,200,000	+17%
TIMBERGROVE, LAZYBROOK	84,200,000	79,300,000	+6%
TOTAL	\$3,183,900,000	\$3,161,500,000	+1%

HOUSTON MARKET REPORT

NUMBER OF SALES: NEW CONSTRUCTION 1/01/19 - 12/31/19 1/01/18 - 12/31/18 CHANGE			
RIVER OAKS	6	10	-40%
ROYDEN OAKS, OAK ESTATES	1	1	-
AFTON OAKS	4	2	+100%
MONTROSE (SINGLE FAMILY)	70	58	+21%
MONTROSE (TOWNHOUSES)	12	14	-14%
WEST UNIVERSITY	29	26	+12%
BOULEVARD OAKS	3	6	-50%
SOUTHAMPTON	2	0	NA
SOUTHGATE AREA	2	4	-50%
BRAES HEIGHTS, AYRSHIRE	12	8	+50%
BRAESWOOD	4	1	+300%
BELLAIRE	18	19	-5%
TANGLEWOOD	12	4	+200%
BRIARGROVE	3	1	+200%
BRIARMEADOW	0	0	-
BRIARGROVE PARK	0	0	-
MEMORIAL CLOSE-IN	1	1	-
MEMORIAL VILLAGES	11	13	-15%
SPRING VALLEY, HILSHIRE	9	9	-
MEMORIAL	14	12	+17%
WILCHESTER	0	0	-
HEIGHTS	292	297	-2%
COTTAGE GROVE	84	72	+17%
GARDEN OAKS	12	7	+71%
OAK FOREST	103	109	-6%
SHEPHERD PARK PLAZA	46	8	+475%
TIMBERGROVE, LAZYBROOK	83	44	+89%
TOTAL	833	726	+15%

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AVG SALES PRICE NEW CONSTRUCTION	1/01/19 - 12/31/19	1/01/18 - 12/31/18	CHANGE
RIVER OAKS	\$4,434,000	\$4,746,000	-7%
ROYDEN OAKS, OAK ESTATES	3,600,000	3,600,000	-
AFTON OAKS	1,969,000	2,077,000	-5%
MONTROSE (SINGLE FAMILY)	977,000	964,000	+1%
MONTROSE (TOWNHOUSES)	680,000	755,000	-10%
WEST UNIVERSITY	2,267,000	1,834,000	+24%
BOULEVARD OAKS	2,000,000	1,661,000	+20%
SOUTHAMPTON	2,413,000	NA	NA
SOUTHGATE AREA	1,825,000	2,094,000	-13%
BRAES HEIGHTS, AYRSHIRE	1,398,000	1,423,000	-2%
BRAESWOOD	634,000	700,000	-9%
BELLAIRE	1,238,000	1,293,000	-4%
TANGLEWOOD	3,062,000	2,853,000	+7%
BRIARGROVE	1,718,000	2,000,000	-14%
BRIARMEADOW	NA	NA	NA
BRIARGROVE PARK	NA	NA	NA
MEMORIAL CLOSE-IN	4,159,000	3,025,000	+37%
MEMORIAL VILLAGES	4,713,000	3,290,000	+43%
SPRING VALLEY, HILSHIRE	1,646,000	1,534,000	+7%
MEMORIAL	1,544,000	1,582,000	-2%
WILCHESTER	NA	NA	NA
HEIGHTS	630,000	620,000	+2%
COTTAGE GROVE	460,000	420,000	+10%
GARDEN OAKS	890,000	978,000	-9%
OAK FOREST	731,000	662,000	+10%
SHEPHERD PARK PLAZA	353,000	340,000	+4%
TIMBERGROVE, LAZYBROOK	588,000	545,000	+8%
TOTAL	\$887,000	\$867,000	+2%

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SALES VOLUME: NEW CONSTRUCTION	11/01/19 - 12/31/19	11/01/18 - 12/31/18	CHANGE
RIVER OAKS	\$26,600,000	\$47,500,000	-44%
ROYDEN OAKS, OAK ESTATES	3,600,000	3,600,000	-
AFTON OAKS	7,900,000	4,200,000	+88%
MONTROSE (SINGLE FAMILY)	68,400,000	55,900,000	+22%
MONTROSE (TOWNHOUSES)	8,200,000	10,600,000	-23%
WEST UNIVERSITY	65,800,000	47,700,000	+38%
BOULEVARD OAKS	6,000,000	10,000,000	-40%
SOUTHAMPTON	4,800,000	0	NA
SOUTHGATE AREA	3,700,000	8,400,000	-56%
BRAES HEIGHTS, AYRSHIRE	16,800,000	11,400,000	+47%
BRAESWOOD	2,500,000	700,000	+257%
BELLAIRE	22,300,000	24,600,000	-9%
TANGLEWOOD	36,700,000	11,400,000	+222%
BRIARGROVE	5,200,000	2,000,000	+160%
BRIARMEADOW	0	0	-
BRIARGROVE PARK	0	0	-
MEMORIAL CLOSE-IN	4,700,000	3,000,000	+57%
MEMORIAL VILLAGES	45,800,000	42,800,000	+7%
SPRING VALLEY, HILSHIRE	14,800,000	13,800,000	+7%
MEMORIAL	21,600,000	19,000,000	+14%
WILCHESTER	0	0	-
HEIGHTS	184,000,000	184,200,000	-
COTTAGE GROVE	38,600,000	30,300,000	+27%
GARDEN OAKS	10,700,000	6,800,000	+57%
OAK FOREST	75,300,000	72,700,000	+4%
SHEPHERD PARK PLAZA	16,200,000	2,700,000	+500%
TIMBERGROVE, LAZYBROOK	48,800,000	24,000,000	+103%
TOTAL	\$739,000,000	\$637,300,000	+16%

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NEW CONSTRUCTION AS A PERCENT OF SALES VOLUME

11/01/19 - 12/31/19 11/01/18 - 12/31/18

	11/01/19 - 12/31/19	11/01/18 - 12/31/18
RIVER OAKS	10%	18%
ROYDEN OAKS, OAK ESTATES	26%	19%
AFTON OAKS	25%	13%
MONTROSE (SINGLE FAMILY)	35%	27%
MONTROSE (TOWNHOUSES)	8%	11%
WEST UNIVERSITY	17%	13%
BOULEVARD OAKS	14%	21%
SOUTHAMPTON	12%	0%
SOUTHGATE AREA	12%	34%
BRAES HEIGHTS, AYRSHIRE	26%	15%
BRAESWOOD	14%	6%
BELLAIRE	11%	11%
TANGLEWOOD	31%	13%
BRIARGROVE	9%	4%
BRIARMEADOW	0%	0%
BRIARGROVE PARK	0%	0%
MEMORIAL CLOSE-IN	10%	4%
MEMORIAL VILLAGES	12%	12%
SPRING VALLEY, HILSHIRE	16%	17%
MEMORIAL	6%	6%
WILCHESTER	0%	0%
HEIGHTS	24%	24%
COTTAGE GROVE	43%	40%
GARDEN OAKS	18%	12%
OAK FOREST	27%	27%
SHEPHERD PARK PLAZA	29%	8%
TIMBERGROVE, LAZYBROOK	37%	23%
ALL MARKETS	19%	18%

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NUMBER OF LISTINGS: NEW CONSTRUCTION

NEW CONSTRUCTION AS A PERCENT OF TOTAL LISTINGS

	NUMBER	12/31/19
RIVER OAKS	16	27%
ROYDEN OAKS, OAK ESTATES	3	43%
AFTON OAKS	6	43%
MONTROSE (SINGLE FAMILY)	70	42%
MONTROSE (TOWNHOUSES)	3	3%
WEST UNIVERSITY	29	32%
BOULEVARD OAKS	7	27%
SOUTHAMPTON	1	25%
SOUTHGATE AREA	2	22%
BRAES HEIGHTS, AYRSHIRE	11	37%
BRAESWOOD	0	0%
BELLAIRE	27	21%
TANGLEWOOD	8	24%
BRIARGROVE	6	26%
BRIARMEADOW	0	0%
BRIARGROVE PARK	1	3%
MEMORIAL CLOSE-IN	2	7%
MEMORIAL VILLAGES	11	10%
SPRING VALLEY, HILSHIRE	3	17%
MEMORIAL	37	18%
WILCHESTER	0	0%
HEIGHTS	116	33%
COTTAGE GROVE	18	31%
GARDEN OAKS	6	20%
OAK FOREST	55	36%
SHEPHERD PARK PLAZA	30	77%
TIMBERGROVE, LAZYBROOK	45	67%
TOTAL FOR 27 MARKETS	513	28%

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MILLION DOLLAR HOMES: NUMBER OF LISTINGS 12/31/2019

	TOTAL	OVER \$1M	OVER \$2M	PERCENT OVER \$1M
RIVER OAKS	59	59	53	100%
ROYDEN OAKS, OAK ESTATES	7	7	6	100%
AFTON OAKS	14	10	8	71%
MONTROSE (SINGLE FAMILY)	168	38	4	23%
MONTROSE (TOWNHOUSES)	86	1	0	1%
WEST UNIVERSITY	90	71	26	79%
BOULEVARD OAKS	26	24	7	92%
SOUTHAMPTON	4	4	1	100%
SOUTHGATE AREA	9	5	0	56%
BRAES HEIGHTS, AYRSHIRE	30	12	0	40%
BRAESWOOD	7	2	0	29%
BELLAIRE	126	57	6	45%
TANGLEWOOD	33	33	21	100%
BRIARGROVE	23	13	5	57%
BRIARMEADOW	14	0	0	0%
BRIARGROVE PARK	30	1	0	3%
MEMORIAL CLOSE-IN	29	27	19	93%
MEMORIAL VILLAGES	115	109	71	95%
SPRING VALLEY, HILSHIRE	18	11	0	61%
MEMORIAL	211	65	18	31%
WILCHESTER	10	0	0	0%
HEIGHTS	355	29	1	8%
COTTAGE GROVE	59	0	0	0%
GARDEN OAKS	30	9	0	30%
OAK FOREST	153	27	0	18%
SHEPHERD PARK PLAZA	39	29	0	0%
TIMBERGROVE, LAZYBROOK	67	5	0	7%
TOTAL FOR 27 MARKETS	1,812	619	246	34%

HOUSTON MARKET REPORT

MILLION DOLLAR HOMES: NUMBER OF SALES 1/01/19 – 12/31/2019

	TOTAL	OVER \$1M	OVER \$2M	PERCENT OVER \$1M
RIVER OAKS	88	86	58	98%
ROYDEN OAKS, OAK ESTATES	7	6	3	86%
AFTON OAKS	25	13	2	52%
MONTROSE (SINGLE FAMILY)	262	41	1	16%
MONTROSE (TOWNHOUSES)	259	1	0	-
WEST UNIVERSITY	274	206	37	75%
BOULEVARD OAKS	37	13	4	35%
SOUTHAMPTON	28	20	6	71%
SOUTHGATE AREA	29	15	1	52%
BRAES HEIGHTS, AYRSHIRE	72	31	1	43%
BRAESWOOD	21	6	0	29%
BELLAIRE	226	79	3	35%
TANGLEWOOD	53	49	25	92%
BRIARGROVE	53	19	2	36%
BRIARMEADOW	39	0	0	0%
BRIARGROVE PARK	95	0	0	0%
MEMORIAL CLOSE-IN	24	19	8	79%
MEMORIAL VILLAGES	182	165	70	91%
SPRING VALLEY, HILSHIRE	92	36	3	39%
MEMORIAL	509	80	7	16%
WILCHESTER	25	4	0	16%
HEIGHTS	1,290	114	2	9%
COTTAGE GROVE	215	1	0	-
GARDEN OAKS	103	9	0	9%
OAK FOREST	611	34	0	6%
SHEPHERD PARK PLAZA	129	1	0	1%
TIMBERGROVE, LAZYBROOK	256	5	0	2%
TOTAL FOR 27 MARKETS	5,004	1,053	233	21%

GREENWOOD KING PROPERTY ES

a place to find your home

HOUSTON MARKET REPORT

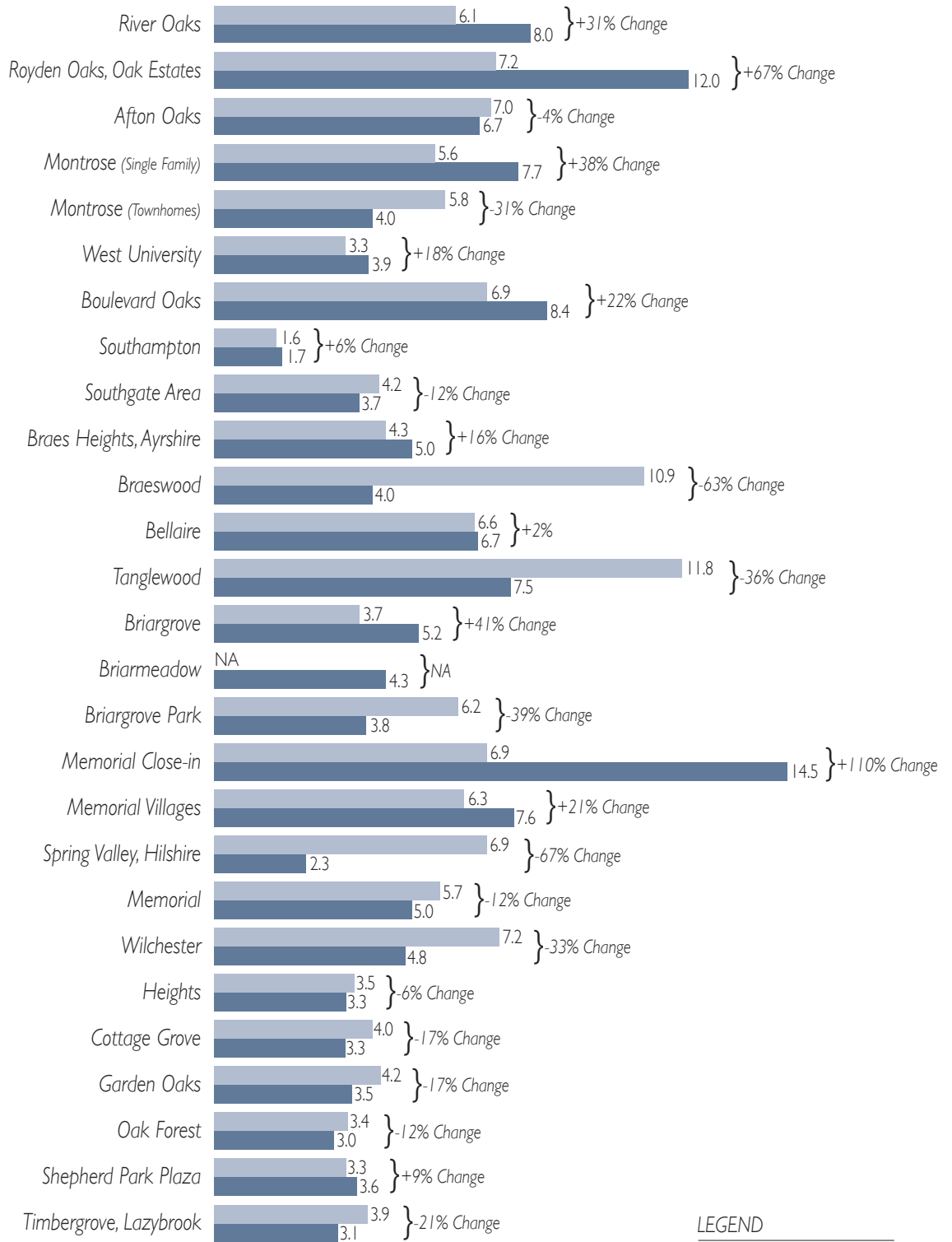
HIGH END MARKET – 12/31/19

LISTINGS	RO	TANGLEWOOD	VILLAGES	WEST U	CLOSE-IN MEMORIAL
UNDER \$500,000	0	0	0	2	0
\$500,000 - \$999,999	0	0	6	17	2
\$1,000,000 - \$1,999,999	6	12	38	45	8
\$2,000,000+	53	21	71	26	19
TOTAL	59	33	115	90	29

SALES	RO	TANGLEWOOD	VILLAGES	WEST U	CLOSE-IN MEMORIAL
UNDER \$500,000	0	0	0	3	0
\$500,000 - \$999,999	2	4	17	65	5
\$1,000,000 - \$1,999,999	28	24	95	169	11
\$2,000,000+	58	25	70	37	8
TOTAL	88	53	182	274	24

HOUSTON MARKET REPORT

INVENTORY SUPPLY (in months)



LEGEND

